



PAUL A. JOHNSON



General Director, Independent Aftermarket, GM Service Parts Operations – ACDelco

Paul Johnson has been the leader of GM's global independent aftermarket channel since its formation in July 2006. In this role, he has global responsibility for ACDelco across North America, Europe, Asia Pacific and Latin America, Africa and the Middle East. He also oversees ACDelco product development for global channels through the Aftermarket Product Center, located in Shanghai, China. Johnson has been associated with ACDelco since 2000 when he became director, new ventures for GM's Service & Parts Operations and, later its planning director.

Prior to his current position, Johnson was the regional aftersales director for Latin America, Africa and the Middle East, headquartered in Miami from 2004 to 2006. Traveling extensively throughout the region, he was responsible for ACDelco's independent aftermarket efforts, as well as supporting GM's vehicles and dealers with service parts, accessories, training programs, vehicle diagnostics and special equipment, warranty administration and technical and customer service support.

Prior to General Motors, Johnson was an aeronautical engineer for Boeing Commercial Airplanes in Seattle, Washington. Following graduate school, Paul started at GM in 1990 in Detroit as a graduate-in-training in marketing and product planning. In 1991 he joined GM's New York Treasurer's Office in Manhattan and held several financial analyst and manager assignments in pension and benefit analysis, capital planning and mergers and acquisitions. In 1996 he was promoted to director of investor relations where he managed financial relations between GM and its institutional shareholders, investment analysts and credit rating agencies.

From 1997 through 2000, Johnson was finance director for GM Europe's truck and van product development team in Ruesselsheim, Germany. There he helped establish GM's presence in the European commercial truck business, working closely with Opel and Renault in joint development of medium and heavy duty commercial vans. He also worked closely with GM's Asian alliance partners on European car and truck platforms for GM's Opel and Vauxhall

brands.

Johnson has a bachelor's degree in aeronautical engineering from Purdue University and a master's degree in business administration from the University of Michigan. Paul is a member of the Automotive Sales Council and a member of the board of the Automotive Aftermarket Suppliers Association. He is married, has two daughters and a son and enjoys running, flying and pouring money into his antique car.